



SANTA MONICA - MALIBU UNIFIED SCHOOL DISTRICT

Districtwide Facilities Energy Management Services

RFQ/P

Questions & Answers

May 29, 2020

- 1) Is this RFQ for a new contract or is this RFQ for a renewal of an existing contract with similar scope of services? If so, is the District able to disclose the incumbent firm?
 - a. **This is a new contract. SitelogIQ has performed the energy audit and has been doing energy tracking through Prop 39 funds up to this point.**

- 2) As part of the energy management services, would the district like the consultant team to work them to evaluate various cloud-based energy tracking platform options for implementation? Or should our proposal include a proposed solution for the district?
 - a. **The District would like the consultant team to both evaluate various cloud-based energy tracking platform options for implementation and include a proposed solution for the District.**

- 3) Does the district have an existing cloud-based energy tracking platform? And if so, would like they to keep the same platform?
 - a. **The District has an energy tracking platform through Sitelogiq but is looking for the consultant team's best recommendation.**

- 4) Does the district have any preferred software vendor or vendors for a cloud-based energy tracking platform?
 - a. **No.**

- 5) Does the district have an annual budget in mind for these energy management services?
 - a. **The District would like to pay for this service through energy savings and is looking at the consultant to prepare a proposal and term for this service.**

- 6) The RFP asks proposers to "provide a detailed cost proposal for the Services and an annual fixed fee (not to exceed) inclusive of all services, fees, and any ongoing software support." However, there are some areas of scope that are not clearly defined as to how many campuses/buildings we would audit each year based on the RFQ scope "Perform annual or periodic ASHRAE Level II and/or III audits on-demand" and "Perform active commissioning and retro-commissioning to maintain high building performance."
 - Is the district able to provide additional information on the level of scope they are anticipating for energy audits, retro-commissioning, etc.?
 - a. **Documents that show square footage of existing buildings and the energy audits that were conducted in 2017 by IES can be downloaded from the FIP website <https://www.smmusd.org/domain/4173>.**

- If not, would the district like us to exclude this scope where it is not clearly defined and/or make certain assumptions so all proposers are providing a cost that is equally comparable?
 - a. **In your cost proposal please break out and detail your assumptions on this scope.**

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